

Taipei Intelligent Machinery & duo Manufacturing Technology Show





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Preface



Dear Visitor,

hank you for coming to "Taipei Intelligent Machinery & Manufacturing Technology Show" (iMTduo) from May 9 to 12, 2018. We hope you had a fruitful visit and gained more business opportunities and deals. The 2018 iMTduo covers the complete supply chain, and key components of

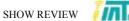
smart manufacturing. It provides comprehensive smart solutions and is a leading component in the development of Taiwan industry. The 4-day exhibition attracted 10,944 visitors from around the world, an increase of 7% from the last edition.

As the organizers of iMTduo, it is TAITRA's (Taiwan External Trade Development Council) and TAMI's (Taiwan Association of Machinery Industry) mission to include smart machinery and smart manufacturing technology. Most importantly, we feel that the show opened even more opportunities and greater insights with your participation.

With successful transformation and good reviews, we cordially invite you to visit TIMTOS (Taipei International Machine Tool Show) on March 4-9, 2019 and the 14th edition of iMTduo in May 2020. Both shows are outstanding events to discover market trends, connect with industry players, and meet with future business partners.

Many thanks for your support, and may your ventures be successful and prosperous.

iMTduo 2018 Organizing Team



2018 iMTduo FACT SHEET

SHOW NAME:

Taipei Intelligent Machinery & Manufacturing Technology Show (iMTduo 2018) formerly known as Taipei Manufacturing Technology Show (MTduo)

SHOW DATES:

May 9-12, 2018

VENUE:

Taipei Nangang Exhibition Center, Hall 1, Ground Floor Add: 1, Jingmao 2nd Rd., Nangang District, Taipei 11568, Taiwan

SHOW FREQUENCY:

Biennial

SHOW HOURS:

9:00a.m-05:00 p.m.

- Trade & by Invitation also open to public by ticket.
- Children under 12 are not admitted to the showground.

EXHIBIT SPACE:

Gross 9,000 square meters 22,680 square meter

EXHIBIT PROFILE:

- Smart Machinery; Machine Components & Accessories
- 3D printing & Additive Manufacturing(AM)
- Industrial Robot

- Industrial Automation
- Internet of things, IoT; Cyber-Physical System, CPS; ERP
- CAD/CAM/CAE; Soft/Hard Ware; Inspection & Measurement and Quality assurance; MES

EXHIBITORS:

Total 237 exhibitors, 1,019 booths

OFFICIAL WEBSITE:

www.imtduo.com.tw

General Visitors Analysis for iMTduo 2018

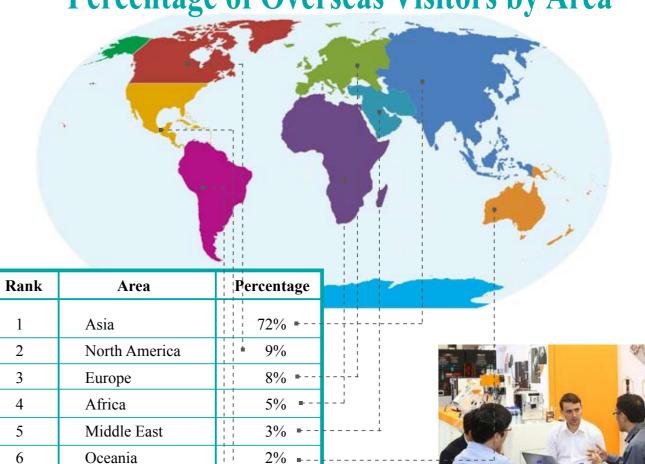
Date	5/9	5/10	5/11	5/12	Total
Total	2,673	2,827	3,401	2,043	10,944

Top 10 Overseas Visitors by Country/ Area

Rank	Country/ Area	Number of Visitors
1	Mainland China	116
2	Thailand	54
3	United States	52
4	Hong Kong	44
5	Philippines	44

Rank	Country/ Area	Number of Visitors
6	Japan	42
7	Indonesia	40
8	Singapore	33
9	South Korea	29
10	Vietnam	24

Percentage of Overseas Visitors by Area



Buyers' Interview

South America

Central America



DR. LORANT SANDOR CFO PPS Group a.s., Slovakia

'm here to search for LCNC, milling and specialized machines for our factory. We need

machine equipment for mining, metal handling, heavy cutting, etc. I think this is a condensed trade show while the scale is smaller, and over the years that I have been here, I was able to discover new suppliers, and also observe the new technologies of Taiwan and also Industry 4.0, as to provide the latest technology for our end users from Sweden, Germany and other countries.



1%

0.3%

MARCELO RUZISKA General Manager, Secta Tools, Brazil

T have met with three L companies today, I'm looking for machines to clean coolant, specialized

machines, cutting tools, end-mills, and CNCs. Brazil manufacturing industry is expecting to thrive after three years of recession, that's why I'm here to prepare for the future. Taiwan's machine design is very flexible and valuable. Brazil is a big market for automotive, truck and agricultural manufacturing. Thus, machine makers from these field can keep close observation.



MURAT INNAB Sales Manager, Karfo Endustriyel, Turkey

m looking for L three dimensional coordinator, and (optical) measuring machines.

I've met five companies already and considered cooperating with two of them, as soon as I'm able to discuss more on the solutions they could provide. I trust the quality of Taiwan machines. I hope to come to TIMTOS next year as well.

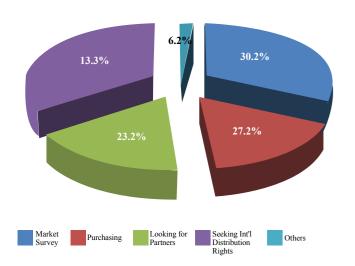




Overseas Visitors' Survey

Exhibitors' Survey

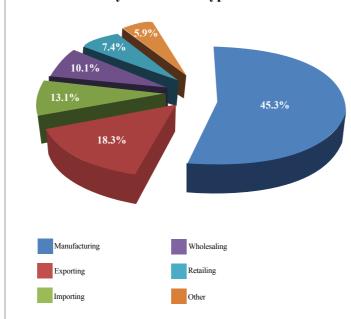
Please indicate the purpose of your visit



Please Indicate Your Professional Type:

Item	%
Machinery	16.0%
Automobile Industrial	12.5%
Electronic & Electrical Engineering	7.9%
Mold & Die	7.6%
IT	5.6%
Consumer Electronics	5.4%
Aerospace	4.0%
Semiconductor	3.5%
Plastics & Rubber	3.3%
Motorcycle	3.2%
Nano Technology	2.8%
Medical Instrument	2.6%
PCB	2.3%
Service Industry	2.3%
National Defense	2.2%
Biotechnology	2.2%
Optoelectronic	2.1%
Home Appliance	2.1%
TFT-LCD	1.9%
Metal Processing	1.8%
Logistics	1.7%
Furniture	1.5%
Research unit/School	1.4%
Chemical	1.3%
Organization	0.9%
Finance	0.8%
Government Office	0.8%
Other	0.3%

Please indicate your business type



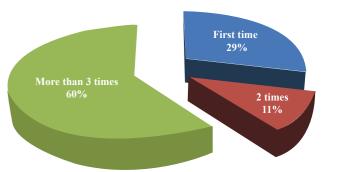


Please tick item(s) of interest

Smart Machinery; Machine Components & Accessories	28.0%
Industrial Automation	19.2%
Industrial Robot	18.3%
3D Printing & Additive Manufacturing (AM)	13.4%
Internet of Things, IoT; Cyber-physical System (CPS); ERP	11.7%
CAD/CAM/CAE; Soft/Hard ware; Inspection & Measurement and Quality Assurance; MES	9.3%

How many times have you participated in iMTduo?

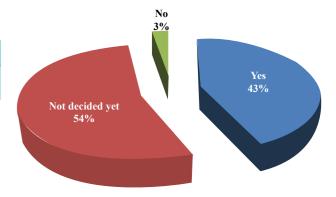
First time	2 times	More than 3 times	Total
63	24	132	219
First time	2 times	More than 3 times	



Will you attend the next iMTduo in 2020?

Not Decided yet

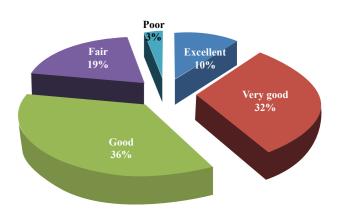
Yes	Not Decided yet	No	Total
100	124	6	230



Comparing with other international machine tool show, what is your opinion concerning:

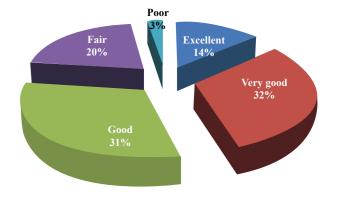
Exhibition Service

Excellent	Very Good	Good	Fair	Poor
24	74	84	44	7
Excellent	Goo	od	Po	or
Excellent Very good	Goo Fair		Po	or



Exhibition Facilities

Excellent	Very Good	Good	Fair	Poor
32	75	74	48	6
Excellent	Goo	J	Po	or
Very good	Fair		10	OI.







Voices from Exhibitors

Voices from Exhibitors



GIULIANI IEMCA MACHINERY Mickey Lee, General Manager

I EMCA in Italy was the first to introduce automatic bar feeder in the world, and in Taiwan the subsidiary has been founded for 22 years already, thus we know the preference and particular demand of the

Asia market. We have brought the Steady series here to show the automation level of the bar feeder. We are highly flexible in cooperating with our clients, and are able to design suitable solution disregard the types of lathes they use. For automobile and electronics industry, Steady can manufacture small bars with diameters between 0.3-100mm. For the future, we will keep on sharpening the feature of automation as well as becoming a comprehensive and reliable technical consultant for our clients.



WEXTEN PRECISE INDUSTRIES Jason Cheng, *Director*

Wexten has been in the research and development of cooling technology for 25 years, and we display the cooling system - Dual-Temperature Control Chiller that could be applied in the metal working

sector including CNC vertical & horizontal machine center CNC grinding machine, high-speed lathe, CNC double column grinding and milling machine, high-speed press machine etc. Circuited by dual-PCB Control, the feature of it is that the machine utilized multiple circuits to control the flow rate and pressure, which contributes to the precision on processing workpieces. Wexten has also just opened its new factory in Suzhou, spanning across 30 acres, the new factory will be consisted of 20 production lines and produces 200,000 units annually, thus we welcome more customers from China and Asia Pacific to find cooling solutions with us.



TBI MOTION TECHNOLOGY Listen Lee, CEO

The major exhibit at iMTduo this year is TBI's Single Axis Actuator. It is a combination of advantages in our designs on linear guides and screws. The design allows the X-axis and Y-axis to bear loads

from all directions. Furthermore, the entire product is made from steel, which the rigidity can be assured. We are also very glad to display the dynamic application of our linear guides, and single axis actuator: the VR chair that can be experienced along with the VR glasses. Automation components are being utilized in an unprecedented scale today, we hope that we and the industry together can explore more potential in numerous application.



FEMCO Machine Tools AARON CHEN, Sales Dept Manager

FEMCO displayed the Automated Virtual Measuring System (AVM) aluminum rim automatic production line at iMTduo. Recently FEMCO

has emphasized in the ability to design comprehensive solutions for our clients and tend to build complete production lines while we strengthen on the ability not only on their lathes but also digital systems. FEMCO will also develop the field of heavy cutting, as this is a field with higher entry barriers at present – we are planning to make our machineries to be involved in the energy and transportation sector such as wind energy and railroad manufacturing.



EVERMORE MACHINE Jeremy Liao, *General Manager*

E vermore exhibited automation systems and tool holder for turning and milling machine. It has also developed a secure smart robot, it is embedded with sensors that can

detect the movement of people and halt operation when one intrudes into the safety zone, the application will be a plus for factories who wish to obtain light, potable but rigid robots – it will contribute to the automation of loading and flexible production. Evermore has been researching in automation systems since 2008, thus confident about it!



OSCARMAX E.D.M. COMPANY Morris Lee, Business Department

We are making great leaps in providing new era EDMs, we exhibit the production system of EDMs combined with robotic arms. This is a highly automated production

line that contributes to reduce labor power. At our booth you can see the display of 2 EDMs integrated with robotic arm. Furthermore, the precision and smoothness of the production line's operation can satisfy high quality manufacturing, that's one of the reasons that customers from the aerospace industry like Evergreen Aviation Precision cooperate with us.



BLASERSWISSLUBE TAIWAN Kai On, General Manager

As an 80-year-old company, we are here at iMTduo to promote the concept of the essential role of lubrication system— as we define it as a "liquid tool", it is more than the orthodox cutting oil.

Our future plan in R&D targets on the application of liquid tools that are suitable for new materials such as CFRP, and for the aerospace, manufacturing sector. On the other hand, we are also reputed for dependable first-class products that are human-compatible and environment-considerate.



CHERNGJIN TECHNOLOGY
Greater Lin, General Manager

We display CGM series position chucks and pneumatic chucks for CNC machines, milling machines, wire machines, and EDMs. Customized fixture pallets will also be key products

exhibited. Of the products, 30% are customized, while half are standardized. The main goal for CherngJin Technology is to improve our clients' production efficiency in metal working and securing the accuracy of end products. Speeding up in the process of changing mold dies will drastically help our clients save a great amount of time.





NEUAR PRECISION MACHINERY Tzann-Horng Lee, *President*

H Q60 is our latest introduction since last year, it is a compact EDM that combines numerous functionalities in one machine. HQ60 contains moving column and table stand, with adjustable front door,

pneumatic drop valve. The 4 axis achieve simultaneous machining. This series has been favored by our customers due to its portable size, and highly automated features including automatic tool change system, automated C axis movement. It is flexible as different sizes of work pieces and difficult-to-machine angles can be done in it with excellent finishing quality i.e. glossy surface. Finally we have developed the smart editing system, in collaboration with the Industrial Technology Research Institute. It collects, records and generates machining data for further improvement, making it easier to achieve IoT or factory digitalization.



RENISHAW TAIWAN Chobby Lai, General Manager

I PC (New Intelligent Process Control) is used with the existing software running on the Equator controller, using recent historical gauging data to determine process corrections, Connection to a

compatible machine tool can be as simple as connecting an Ethernet cable from the Equator to a CNC machine. Renishaw recently optimized our applications, we have adopted graphical user interface system for our on-machine apps to help users achieve greater accessibility and efficiency with clear and straight-forward interfaces from smart phones and tablets to perform accurate measuring.



KYODEN
Chih Wen Pai, Ja Yun
Lee, Executives

O ur company is composed of over 75% of technicians in order to provide the best

service for our clients. Here at iMTduo we exhibit the unique laser machinery and KANFON high precision servo bending machine. These equipment are safe, and multi-functional. The bending machine can be energy-efficient up to 50%, and with the assistance of 3D graphic system it will make processing smoother and safer, while achieving the best accuracy.

John Show Review • May 2018 May 2018 • Show Review John dup

International Media Perspective

iMTduo 2018 Summit



WILLIAM SYUKUR Journalist, Equipment, Indonesia

The content of my magazinesis focused on construction industry, equipment, including trucks and lorries. Recently, Indonesia is receiving a lot of attention from SG, JP, local Indonesian, and Russia, etc. I've been here in Taiwan six times alreadyvisiting factories and attending tradeshows. I feel that Taiwan machine tool manufacturers could geta lot of opportunities in Indonesia, as traditionally users buy second-hand equipment from Japan and Germany because of their cost efficiency. On the other hand, Chinese machines are presentlytrying to dominate the markets, but they do need time to convince buyers regarding their quality and service. Thus, if machineries with competitive price and quality enter the market, over time, when the demand gradually emerge, it will be a new market for Taiwan.



WICHAYAPRONCHOMJUMPA

Editor, Manufacturing Review, Thailand

This is my first time in Taiwan, it is obvious that machines in Taiwan are in the level of high-technology. I am quite amazed that such a small island has the ability to nurture enormous talent-bed for the mechanical sector. In Thailand our manufacturing sector is gradually flourishing, I certainly can see the prospect of Thailand importing more Taiwanese machineries for the metal-working sector, as the manufacturing sector has the urgent demand to level-up, and increase the output quality as Thailand enters the very competitive global supply chain. From my experience the strong export of Taiwan machineries represent the satisfaction of global customers, and thus this is also an implication of Taiwan machines' competitive edge. I really enjoyed this trip and would like to thank TAITRA for arranging such a dynamic schedule, it has been tiring but fruitful! I would like to come back here any time soon!



DHIRAJBHALERAO

General Manager - Contents & Marketing, Publish Industry India

I 'm impressed by the scene, scale and quality of Taiwan's manufacturing sector. I've visited factories with TAITRA for the past few days, and seen amazing robotics, machine tools, CNCs etc. I really hope to see a greater number of Taiwan customers enter India markets, and it's good news for the readers to know that Indian customers rate Taiwan machines high. Although I do recognize that many clients might feel frustrated to access the market due to different barriers. I suggest more fundamental approaches from TAITRA, or private companies that links with local Indian ties and establish connections – that will be a beginning of successful business in India. India is a complicated and vast market that living habits or languagesdiffer much from one region to another, so it must be more helpful if institutions from Taiwan and India can merge together and guide companies through potential areas for development.



YU YONGCHU

Editor, MW Metal Cutting, Metal Working Magazine Agency, China

1 MTduo is a showcase of Taiwan's commitment to the future of automation, and digitalization in the metalworking sector, it is also an affirmation of Taiwan's strong foundation in this field. People often compare the manufacturing ability between China and Taiwan, yet we have to realize that the two markets have very different characteristics—from the population gaps to the historical background in manufacturing technology. I think Taiwan's mechanical technology is a very solid one, given its long years of developments and technology advances, comparing to other regions that jumps in technology progression, it does not have the risk for a sudden halt-down Taiwan's machineries definitely are focusing on the accuracy delicacy and quality more than chasing after the total amount of output. I anticipate seeing more innovation especially in the automobile sector in the future.



MTduo 2018 has held its first ever summit on the 10th of May, 2018. The agenda targeted on topics including the Additive Manufacturing and Hybrid manufacturing, smart manufacturing, Robotics revolution in Japan, and the IoT application in e-factory. It attracted 198 audience to be refreshed on the latest trends.

Professor Sanjay Joshi delivered the first topic on Additive Manufacturing and Hybrid Manufacturing at iMTduo summit. He examined the reasons why this technology is on the rise in the past few years – "The advantages are numerous – AM takes away the complexity of manufacturing, it optimize design for function, which allows products to be produced according to thermal," Professor Joshi remarked. Using AM opens up the geometrical freedom in design, as well as the choice in application of materials.

However, the present application of this machining method is not without challenges. Great uncertainty about using an accurate programming method facilitating this technology, and also the problem of regulations are not in place thus making the field lacking a comprehensive standard. Furthermore, the cycle time of AM remains long, and it is a technology that has high level of repeatability. The industry and the researchers need to address these issues and explore the possibility of "hybrid AM," professor Joshi concluded.

The AP Marketing Director of Rockwell Automation John Watts then led the audience to examine the operational management aspects on smart manufacturing. He suggests them to identify the strategy for building smart factory especially now that the technologies of manufacturing and management are intertwined. "Paying extra caution to the statistics will provide us the clue where automation and building smart manufacturing factories will decrease the defects while the quality, delivery, and employees' safety will be benefited" John Watts stressed based on the past consultancy experiences. He urges entrepreneurs to start evaluating the following elements - asset management, operational productivity, and enterprise risk, and furthermore initiate any advocacy of automation from a small scale digitalization.

In the afternoon session, the Secretary General of Robot Revolution Initiative Mr. Tomoaki Kubo shared with us the past, present, and future development of robots in Japan and the globe. He pointed out the fundamental approach to construct successful robotics and IoT systems is to nourish highly skilled engineers to bridge the gap for systems integration. Mr. Kubo also mentioned that multi-joint robots will be revolutionary as it replaces human hands, eliminate workplace accidents and human errors. It also speeds up processing regarding to metal-working sector without having to wait until workpieces cool.

The final keynote speaker of the summit is Mr. Tamai Takeshi, Executive Vice President of Taiwan Mitsubishi Electric Co., Ltd. He highlights the importance of utilizing information and statistics collected from the sensors and systems. He recommends the manufacturers to treat it as valuable but also with an open mind as the core value of big data is built on open platform and shared information. Mr. Takeshi stressed that the society should train more experts who have creative ideas in dealing with statistics, and embrace the arrival of a shared platform era – where machineries and systems in the factories could be connected, Mitsubishi Electric is involved in an ambitious program named Edgecross Consortium that aim to support and collaborate with companies to connect the factories, Cloud, supply chain with real-time diagnosis and feedback and data utilized to create improved models for production sites.





Closing Press Release

TIMTOS 2019: A Record High **Exhibition Scale Highlighting Industry 4.0**

aipei International Machine Tool Show, known as TIMTOS, jointly organized by Taiwan External Trade Development Council (TAITRA) and Taiwan Association of Machinery Industry (TAMI), will be grandly opened in Taipei World Trade Center, Exhibition Hall 1 and 3 and Taipei Nangang Exhibition Center, Hall 1 and 2. Taipei Nangang Exhibition Center, Hall 2 will be officially opened to accommodate TIMTOS in 2019. TIMTOS will be the first ever trade show to be held at the new venue. TIMTOS 2019 will house approximately 1,300 exhibitors from home and abroad to use 7,000 booths, a 28.9% increase compared to 5,430 booths in last edition. This increased exhibition scale hits another record high in history of TIMTOS, making it the world's 3rd largest machine tool trade show and an international platform to promote the machine tool industry

TIMTOS has seen an ongoing increase in the number of overseas exhibitors and the number of booths being used in each edition. TIMTOS 2019 will be no exception to gather renowned companies from around the world. Besides the Swiss and German Pavilions that have been participated for many editions, there will be Denmark and Turkey, who will also organize companies to exhibit for the first time in the form of national pavilion next year, demonstrating that TIMTOS is and international and important trade show that numerous countries competing for the opportunity to exhibit.

In response to global industry trends and upgrade, TIMTOS 2019 will continue its previous theme of "Industry 4.0 & Smart Manufacturing." Visitors will be able to see a number of completeline and whole-plant solutions that combine machine tools, sensors, industrial robots, cloud data analysis, and remote monitoring technologies, all aimed to upgrade from a single machine towards the concept of Industry 4.0.





Moreover, Smart manufacturing is an important concept of Industry 4.0, while Artificial Intelligence (AI) is the core to the development of smart manufacturing. Therefore, There will a new AI and Startups exhibition area added in TIMTOS 2019, which will gather local and international AI technology companies and potential newcomers in Taiwan to showcase their latest software, key components, modules, and complete machines so as to help firms master future smart factory development trends and consider the use of AI to achieve "human-machine collaboration" and make automated production lines more efficient and resilient.

To help companies grasp the future industry trends, international experts and leaders in the field of Industry 4.0 will be invited to share market trends and their insights regarding "smart manufacturing," "smart factory," "3D printing (additive manufacturing)" and "automotive and aerospace industry supply chain" in TIMTOS Summit. This will surely be an inspirational and insightful event.

Taiwanese machinery industry has put much effort in overcoming many challenges for the past years, and it has finally surpassed the trillion NT dollar mark in output value this year. In 2018, Taiwan's machinery shipments continued to flourish. In the first quarter, the export value of machinery and equipment was US\$6.43 billion, an increase of 18.3% over the same period of the previous year. Taiwan machinery manufacturers have been striving to develop smart machinery and smart manufacturing over the last 3 years. Thus, the upcoming TIMTOS will encompass more elements of smart machinery, software and hardware system integration services and high value-added business models in hopes to create a secondtrillion-dollar mark.

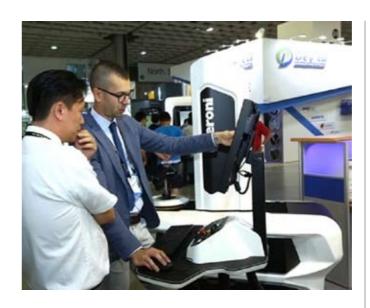
TIMTOS 2019 is definitely a global industry event that cannot be missed. For more information regarding the show, please visit: www.timtos.com.tw.

Press Contact:

Grace Yu, TAITRA Tel: 02-2725-5200 ext.2612 Fax: 02-2725-1959 E-mail: graceyu@taitra.org.tw



"2018 iMTduo" Ended Successfully **Successful Transformation and Positive Reviews**



he "Taipei Intelligent Machinery & Manufacturing Technology Show" (iMTduo), co-organized by Taiwan External Trade Development Council (TAITRA) and Taiwan Association of Machinery Industry (TAMI) ended successfully on the 12th of May. iMTduo covers the complete supply chain, and key components of smart manufacturing. It provides comprehensive smart solutions and is a leading influence in the development of Taiwan industry. The 4-day exhibition attracted 11,000 visitors from around the world, with the top five buyers coming from Mainland China, Thailand, USA, Hong Kong and the Philippines. It is now regarded as an international procurement platform for smart machinery and smart manufacturing technology.

This year, many leading companies joined the exhibition, including FEMCO, CHMER, SUN FIRM, LUREN, KAO MING, YANG IRON, DAHLIH, PO LY GIM, CHIAH CHYUN, MAXMILL, L&L Machinery and Industrial Technology Research Institute, along with other international brands from 18 countries, including Germany, Japan, USA, Switzerland and Italy. Far East Machinery launched the first "Intelligent Manufacturing Cloud" in Taiwan; it is an automated aluminum wheel production line, which integrates cloud, big data and Internet. It successfully attracted new customers from China. The innovative company Mechavision participated in the exhibition for the first time, displaying its patented robotic detective module, attracting buyers from Japan, USA, Korea and Turkey. CHMER, a consistent exhibitor, received enquiries from Turkey and gained good reviews on the exhibition.

Foreign buyers and international media all expressed positive reviews on the products and services presented at the show. Lorant Sandor from PPS Group (Slovakia) conveyed satisfaction with the machinery products, indicating that they met with the company's standards. Luiz Marcelo Ruziska from Secta Tools (Brazil) had positive comments on the quality of Taiwan machinery, and the diversity and advances in high-end technology represented at the show each year. Wichayapron Chomjumpa, editor from Manufacturing Review (Thailand), and Wilhelmus Syukur, reporter from Equipment Indonesia Magazine (Indonesia) both expressed the opinion that high performance and high cost value machinery would be accessible, and that it would be successful in fulfilling the customized demand of small quantity but with diverse and quick production for future markets. This gives Taiwan competitive advantage in the global market.

It is worth mentioning that the first iMTduo summit forum was held this year, attracting an audience of 200. Lecturers from Rockwell Automation (US), Penn State University (US), Mitsubishi Electric (Japan), Robot Revolution Initiative (Japan), along with 5 domestic lecturers were invited to talk about the industry and future trend of smart factories, multilayer manufacturing, IoT and industrial robots. Alongside this, a 1-on-1 procurement meeting was held; 27 meetings were arranged between nine buyers from six countries and Taiwanese suppliers.

The next iMTduo will take place in May 2020, bringing together leading domestic and foreign machinery suppliers to present the capability of Taiwan machinery and smart manufacturing. We look forward to creating dual trillion market value once again!





27th Taipei Int'l Machine Tool Show

The sharpest edge for industry of the sharpest edge

FEATURING

Metal Cutting Machine Tools
Parts, Components, Accessories
Cutting Tools & Tooling System
Industrial Robot
Control & Drive Systems
Design and Manufacturing Systems
Inspecting, Measuring, and Testing Equipment
Press Machines
Dies and Molds
Metal Forming Machines
Sheet Metal, Tube and Wire Processing Machines
Casting, Forging, Welding, Surface Treatment Equipment
Others







